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TRADE BULLETIN

JANUARY 1, 1927

FERN AND FLOWER FARM

EDWARD GILLETT SOUTHWICK, MASSACHUSETTS

Orders accepted under the usual trade terms and conditions, boxing at cost.

The following stock I will have in excess of requirements for my usual retail trade and am pleased to make these offerings to the trade.

All of the stock is of my own growing and is now in my nursery ready for shipment.

This list supersedes all previous catalogs and quotations.

Thirty of one variety will be sold at the hundred rate; five at the ten rate; where less than five of one variety is ordered add 25% to the ten rate.

HARDY NATIVE FERNS

		Per 10	Per 100
5000	Adiantum pedatum (Maidenhair Fern)	\$1.00	\$8.00
7000	Aspidium acrostichoides (Christmas Fern)	1.00	8.00
1200	Aspidium aculeatum Braunii (Prickly Shield Fern	2.30	20.00
1200	Aspidium cristatum (Crested Wood Fern)	1.00	8.00
800	Aspidium cristatum Clintonianum	1.00	8.00
400	Aspidium Filix-mas (Male Fern)	2.30	20.00
700	Aspidium Goldieanum (Goldie's Wood Fern)	3.00	25.00
3000	Aspidium marginale (Evergreen Wood Fern)	1.00	8.00
700	Aspidium munitum (Giant Holly Fern)	2.00	18.00
1000	Aspidium noveboracense (New York Shield Fern)	1.00	8.00
3500	Aspidium spinulosum (Spinulose Wood Fern)	1.00	8.00
250	Aspidium spinulosum dilatatum	1.35	10.00
1500	Aspidium thelypteris (Marsh Shield Fern)	1.00	8.00
1000	Asplenium angustifolium (Narrow-leaved Spleen-		
	wort)	1.60	14.00
2000	Asplenium ebeneum (Ebony Spleenwort)	1.00	8.00
3000	Asplenium Filix-foemina (Lady Fern)	1.00	8.00
2000	Asplenium trichomanes (Maidenhair Spleenwort)	1.00	8.00
800	Asplenium thelypteroides (Silvery Spleenwort)	1.00	8.00
500	Cystopteris bulbifera (Bladder Fern)	1.00	8.00
500	Cystopteris fragilis (Fragile Fern)	1.00	8.00
4000	Dicksonia punctilobula (Hayscented Fern), strong		
	clumps	1.00	8.00
2000	Dicksonia punctilobula, Sq. Ft. sods	2.50	20.00
1000	Onoclea sensibilis (Sensitive Fern)	1.00	8.00
3000	Onoclea struthiopteris (Ostrich Fern)	1.25	10.00
2000	Osmunda regalis (Royal Fern)	1.25	10.00
3000	Osmunda Claytoniana	1.25	10.00
3000	Osmunda cinnamomea (Cinnamon Fern)	1.25	10.00
1000	Phegopteris hexagonoptera (Beech Fern)	1.00	8.00

		Per 10	Per 100
2000	Polypodium vulgare (Common Polypody)	1.00	8.00
1000	Pteris aquilina (Common Brake)	1.00	8.00
1500	Woodsia ilvensis (Rusty Woodsia)	1.00	8.00
1000	Woodsia obtusa (Obtuse-leaved Woodsia)	1.00	8.00
1500	Woodwardia angustifolia (Chain Fern)	1.50	12.00
1000	Woodwardia virginica	1.00	8.00
	HARDY PERENNIALS		
200	Achillea Boule de Niege	1.00	8.00
500	Actaea alba (White Baneberry)	1.50	12.00
800	Actaea rubra (Red Baneberry) Anemone pulsatilla (European Pasque Flower)	$1.75 \\ 1.50$	$\begin{array}{c} 15.00 \\ 12.00 \end{array}$
$\frac{400}{200}$	Anemone pulsatilla rubra	1.50	12.00
200	Anthemis tinctoria	1.00	8.00
500	Aquilegia alpina	1.00	8.00
1500	Aquilegia canadensis	1.00	8.00
1000	Aquilegia chrysantha	1.00	8.00
700	Aquilegia vulgaris	$1.00 \\ 1.00$	8.00 8.00
800 4 0 0	Aquilegia vulgaris alba Arabis Kelleri (a miniature rock Cress, new)	$\frac{1.00}{2.00}$	15.00
600	Arabis mollis	1.00	8.00
	Arenaria caespitosa	1.00	8.00
600	Arisaema triphyllum	1.00	8.00
400	Artemesia argentia	1.00	8.00
1000	Asarum canadense (Wild Ginger)	1.00	8.00
$\begin{array}{c} 2000 \\ 100 \end{array}$	Asclepias tuberosa (Butterfly Weed) Aster alpina (Rock Aster)	$1.25 \\ 1.50$	$10.00 \\ 12.00$
1000	Aster cordifolia	1.00	8.00
500	Aster ericoides	1.00	8.00
1100	Aster laevis	1.00	8.00
1000	Aster linariifolius	1.00	8.00
500	Aster multiflorus	$\frac{1.00}{1.00}$	8.00
$\begin{array}{c} 1000 \\ 500 \end{array}$	Aster Novae-angliae Aster novi-belgii	$1.00 \\ 1.00$	8.00 8.00
600	Aubretia deltoides	1.25	10.00
200	Baptisia tinctoria	1.00	8.00
300	Campanula carpatica	1.00	8.00
100	Campanula carpatica alba	1.00	8.00
1500	Campanula rotundifolia	1.25	10.00
$\frac{300}{200}$	Centaurea montana Cerastium tomentosum	$\begin{array}{c} \textbf{1.00} \\ \textbf{1.00} \end{array}$	8.00 8.00
200	Chelone glabra	1.00	8.00
2000	Cimicifuga racemosa	1.00	8.00
2000	Claytonia virginica	.75	6.00
250	Clintonia borealis	1.00	8.00
$\begin{array}{c} 1500 \\ 600 \end{array}$	Convallaria majalis (clumps 3 to 5 pips)	$1.25 \\ 1.00$	$\begin{array}{c} 10.00 \\ 8.00 \end{array}$
300	Coptis trifolia Delphinium grandiflorum	1.00	8.00
500	Dianthus alpestris	1.00	8.00
500	Dianthus barbatus	1.00	8.00
400	Dianthus deltoides	1.00	8.00
500	Dianthus plumarius	1.00	8.00 6.00
1200	Dicentra canadensis Dicentra cucullaria	.75 .75	6.00
400	Dodecatheon meadia	1.25	10.00
400	Erysimum pulchellus	1.00	8.00
4000	Erythronium albidum (lårge bulbs)	.75	6.00
2500	Erythronium Americanum (large bulbs)	.75	6.00
1000	Erythronium Hendersonii	.75	$6.00 \\ 6.00$
500 50 0	Erythronium revolutum Eupatorium ageratoides	.75 1 .00	8.00
250	Eupatorium perfoliatum	1.00	8.00
500	Eupatorium purpureum	1.00	8.00
400	Funkia Thomas Hogg	1.00	8.00
250	Gaillardia grandiflora	1.00	8.00
$\begin{array}{c} 150 \\ 1000 \end{array}$	Gypsophila paniculata Galax aphylla	$\begin{array}{c} \textbf{1.00} \\ \textbf{1.25} \end{array}$	$\begin{array}{c} 8.00 \\ 10.00 \end{array}$
1100	Gaultheria procumbens (clumps)	$\frac{1.25}{1.50}$	12.00

		Per 10	Per 100
300	Geranium maculatum	1.00	8.00
1500	Hepatica acutiloba (strong clumps)	1.25	10.00
700	Hepatica triloba	1.00	8.00
500	Hibiscus moscheutos roseus	1.00	8.00
200	Heuchera americana	1.00	8.00
400	Hypoxis erecta	1.00	8.00
1000	Iris cristata	1.00	8.00
300	Iris hexagona	1.00	8.00
500	Iris pumila hybrida (mixed)	1.25	10.00
2000	Iris Snow Queen	1.00	8.00
500	Iris pseudacorus	1.00	8.00
1000	Iris verna	1.00	8.00
500	Iris versicolor	1.00	8.00
6500		1.25	10.00
400		1.50	12.00
1800		1.25	10.00
500		1.00	8.00
500		1.00	8.00
300		1.00	8.00
1500	_ Y	$\frac{1.00}{1.00}$	8.00 8.00
300	Lythrum roseum superbum Mortongio virginios 1st sigo	1.00	8.00
$\frac{4000}{2500}$	Mertensia virginica, 1st size	.65	5.00
1100	Mertensia virginica, 2nd size Mitchella repens (clumps with earth)	1.25	10.00
450	Mitella diphylla	1.00	8.00
800	Myosotis palustris	1.00	8.00
350	Oenothera fruticosa major	1.00	8.00
150	Oenothera Missouriensis	1.25	10.00
400	Parnassia caroliniana	1.00	8.00
1300	Phlox amoena	1.00	8.00
3000	Phlox divaricata	1.00	8.00
3300	Phlox subulata	1.00	8.00
1400	Phlox subulata alba	1.00	8.00
800	Podophyllum peltatum	1.00	8.00
300	Polygala paucifolia	1.00	8.00
350	Polemonium caeruleum	1.00	8.00
800	Polygonatum biflorum	1.00	8.00
1200	Polygonatum majus	1.25	10.00
1500	Potentilla tridentata	1.25	10.00
200	Salvia argentia	1.00	8.00
1500	- Y	.75	6.00
500		1.00	8.00
400	Sedum album	1.00	8.00
150		1.00	8.00
800		1.00	8.00
1200	Sedum saramentosum	1.00	8.00
700		1.00	8.00
$\begin{array}{c} 500 \\ 1200 \end{array}$	Sedum stoloniferum coccineum Sempervivum arachnoideum	$1.00 \\ .75$	$8.00 \\ 6.00$
1000		.75	6.00
1000	Smilacina racemosa	1.00	8.00
800	Solidago canadensis	1.00	8.00
500	Solidago nemoralis	1.00	8.00
500		1.00	8.00
1500	Thymus azoricus	1.00	8.00
200	Thymus lanuginosus	1.50	12.00
800	Thymus serpyllum	1.00	8.00
750	Thymus serpyllum album	1.00	8.00
1100	Thymus serpyllum coccineum	1.00	8.00
600	Tiarella cordifolia	1.00	8.00
2000	Trillium erectum (large selected)	.65	5.00
1000	Trillium erectum album	1.00	8.00
1000	Trillium erythrocarpum	.75	6.00
7000	Trillium grandiflorum (very large)	.50	4.00
600	Trillium recurvatum	.75	6.00
1500	Trillium stylosum	1.00	8.00
400	Tunica saxifraga	1.00	8.00
500 500	Uvularia perfoliata Uvularia sessilifolia	1.00	8.00
900	Ovularia sessiiiolia	1.00	8.00

		Per 10	Per 100
400	Veronica prostrata	1.00	8.00
5000	Vinca minor (field grown clumps)	1.25	10.00
500	Viola blanda	1.00	8.00
500	Viola canina sylvestris	1.00	8.00
$\begin{array}{c} 700 \\ 400 \end{array}$	Viola cornuta Viola cornuta alba	$\frac{1.00}{1.00}$	8.00 8.00
1000	Viola cucullata	1.00	8.00
1200	Viola odorata	1.00	8.00
400	Viola palmata	1.00	8.00
1200	Viola pedata	1.00	8.00
$\begin{array}{c} 1000 \\ 1500 \end{array}$	Viola pubescens Viola septentrionalis	$\begin{array}{c} 1.00 \\ 1.00 \end{array}$	8.00 8. 00
	BOG PLANTS		
200	Acorus calamus	1.00	8.00
300	Calla palustris	.75	6.00
1500	Caltha palustris	.75	6.00
500	Dionaea muscipula (Venus Fly-trap)	1.50	12.00
$\frac{350}{500}$	Menyanthes trifoliata Sarracenia flava	$.75 \\ 1.25$	$\begin{array}{c} 6.00 \\ 10.00 \end{array}$
500	Sarracenia rubra	1.25	10.00
200	Sarracenia purpurea	1.00	8.00
500	Scirpus atrovirens	.75	6.00
500	Vaccinium macrocarpon	.75	6.00
	NATIVE ORCHIDS		
900	Calypso borealis	1.75	15.00
2000	Cypripedium acaule	1.25	10.00
300	Cypripedium candidum (prices per crown)	2.00	17.50
2000	Cypripedium pubescens (1-2 crowns)	1.50	12.00
$\begin{array}{c} 100 \\ 25 \end{array}$	Cypripedium pubescens (3-4 crowns) Cypripedium pubescens (5-8 crowns)	$\frac{3.00}{7.50}$	25.00
1000	Cypripedium spectabile (1-2 crowns)	2.50	20.00
600	Goodyera pubescens	1.00	8.00
800	Pogonia ophioglossoides	1.00	8.00
	CONIFEROUS EVERGREENS		
	Prices include balling and burlapping.		
100	Pinus Mugho 15-18 in.	15.00	125.00
50	Thuya Ellwangeriana 18-24 in.	10.00	0
$\begin{array}{c} 100 \\ 100 \end{array}$	Thuya occidentalis 18-24 in. Thuya occidentalis 2-3 ft.	$10.00 \\ 15.00$	$85.00 \\ 125.00$
50	Thuya occidentalis 2-5 ft. Thuya occidentalis 3-4 ft.	20.00	120.00
100	Thuya globosa 18 in. extra fine	15.00	
25	Thuya globosa 18-24 in.	20.00	
350	Tsuga canadensis 12-18 in.	12.50	100.00
250	Tsuga canadensis 18-24 in.	$17.50 \\ 25.00$	150.00
$\begin{array}{c} 50 \\ 50 \end{array}$	Tsuga canadensis 2-3 ft. Tsuga caroliniana 18-24 in.	17.50	
	EVERGREEN SHRUBS		
	Prices include balling and burlapping.		
750	Andromeda floribunda 12-15 in. spread	17.50	150.00
1500	Andromeda floribunda 15-18 in. spread	22.50	200.00
300	Andromeda floribunda 18 in selected	30.00	275.00
F00	(My Andromedas are heavily budded)	10.50	115.00
$\begin{array}{c} 500 \\ 300 \end{array}$	Daphne cneorum 12-15 in. with solid balls of earth Daphne cneorum 15 in. extra selected	12.50 17.50	$115.00 \\ 150.00$
$\frac{300}{100}$	Ilex glabra 12-18 in.	17.50 12.50	100.00
50	Ilex glabra 18-24 in.	17.50	20.00
1000	Kalmia latifolia 12-18 in.	8.50	70.00
1500	Kalmia latifolia 15-18 in.	12.50	100.00
400 T 1	Kalmia latifolia 18-24 in.	17.50	150.00
	nave a few hundred extra compact and symmetrical ens from 1 to 2 ft. Prices on application.		
400	Leucothoe catesbaei 12-18 in.	8.50	75.00
500	Ledum latifolium 18 in.	7.50	60.00

		Per 10	Per 100
300	Leiophyllum prostratum 6-8 in.	6.00	50.00
1500	Pachysandra terminalis 2 yr.	1.25	10.00
300	Rhododendron carolininaum 9-12 in. clumps	13.50	120.00
200	Rhododendron catawbiense 12-18 in. clumps	15.00	
150	Rhododendron catawbiense 18-24 in. clumps	20.00	
50	Rhododendron catawbiense 2-2½ ft.	30.00	400.00
300	Rhododendron catawbiense 12-18 in. bushy plants	12.50	100.00
$\begin{array}{c} 400 \\ 200 \end{array}$	Rhododendron catawbiense 18-24 in. bushy plants Rhododendron catawbiense compacta 12-15 in.	$15.00 \\ 15.00$	125.00
150	Rhododendron catawhiense compacta 12-15 in. Rhododendron catawhiense compacta 15-18 in.	20.00	
150	Rhododendron catawbiense compacta 18 in. sel.	25.00	
750	Rhododendron maximum 12-18 in. clumps	12.50	100.00
500	Rhododendron maximum 18-24 in. clumps	17.50	150.00
Ĭ	will have at my nursery early in April the following	2,,,,,	20000
Rhodoo	dendrons in freshly collected stock. Only plants of		
	nt quality will be sent out.		
1000	Rhododendron maximum 2-3 ft.	15.00	125.00
500	Rhododendron maximum 3-4 ft.	20.00	175.00
1000	Rhododendron catawbiense 2-3 ft.	22.50	200.00
500	Rhododendron catawbiense 3-4 ft.	30.00	275.00
	DECIDIOTIC CHRUDO		
	DECIDUOUS SHRUBS		
	The prices on Azaleas include balling and burlar		
400	Azalea calendulacea 12-18 in.	12.50	100.00
800	Azalea canescens 12-18 in.	12.50	100.00
$\begin{array}{c} 100 \\ 300 \end{array}$	Azalea canescens 18-24 in. Azalea nudiflora 12-18 in.	17.50	150.00
8 0 0	Azalea nudiflora 18-24 in.	10.00	$\begin{array}{c} 85.00 \\ 125.00 \end{array}$
50	Azalea nudiflora 2 ft.	$15.00 \\ 17.50$	125.00
1000	Azalea viscosa 2½-3 ft.	15.00	125.00
500	Azalea viscosa 3-3½ ft.	20.00	175.00
000	My Azaleas are all well budded.	20.00	110.00
150	Amelanchier canadensis 1½-2 ft.	1.50	12.00
500	Amelanchier canadensis 2-3 ft.	2.50	20.00
200	Amelanchier canadensis 3-4 ft.	3.50	30.00
190	Cornus serecia 3-4 ft.	1.50	12.00
140	Corylus Americana 1½-2 ft.	2.00	18.00
325	Corylus Americana 2-2½ ft. XX	3.00	25.00
150	Forsythia suspensa 2-3 ft.	1.50	12.00
250	Hamamelis Virginiana 12-18 in.	1.25	10.00
200	Hamamelis Virginiana 18-24 in.	1.75	15.00
$\begin{array}{c} 50 \\ 200 \end{array}$	Hamamelis Virginiana 2-3 ft.	2.50	20.00
250 250	Nemopanthus canadensis 2-3 ft. XX Sambucus canadensis 3-4 ft.	$\begin{array}{c} 3.00 \\ 2.00 \end{array}$	$\begin{array}{c} 25.00 \\ 15.00 \end{array}$
$\begin{array}{c} 250 \\ 125 \end{array}$	Symphoricarpus vulgaris 3 ft.	$\frac{2.00}{1.50}$	12.00
5 0 0	Vaccinium corymbosum 2 ft. B&B	6.50	50.00
200	Viburnum acerifolium 1-2 ft.	2.00	15.00
200	Viburnum acerifolium 2-3 ft.	2.50	20.00
100	Viburnum cassanoides 2 ft.	2.50	20.00
200	Viburnum dentatum 12-18 in.	1.50	12.00
200	Viburnum dentatum 18-24 in.	1.75	15.00
50	Viburnum dentatum 2-2½ ft.	2.00	17.50
125	Viburnum lentago 2-3 ft.	3.00	25.00
175	Viburnum pubescens 1-2 ft.	2.00	17.50
	VINES AND CREEPERS		
200		1.05	10.00
200	Vitis aestivalis, 3 yrs.	1.25	10.00

COLLECTED KALMIAS, RHODODENDRONS, AZALEAS AND LEUCOTHOE

Shipped direct from collecting fields in carload lots.

These prices cover carload shipments. Quotations will be gladly furnished on quantities calling for less than carload shipments.

Shipping season begins about March 1st, and will continue until the middle of May.

Special Grades. I can furnish special sizes and grades of Rhododendrons and Mountain Laurel to meet any requirements.

Combination Carloads. To those who wish combination carloads consisting of Broad-leaved Evergreens, Azaleas, Ferns and Native Herbaceous

Plants, I will be pleased to offer prices f. o. b. shipping point.

Number of plants to the carload. From four to six hundred plants in Rhododendrons and Laurel 2 to 3 ft. sizes make up a minimum weight car of 16,000 pounds. Estimates will be gladly furnished as to the number of plants of any grade or variety, necessary to make up a minimum weight car.

Kalmia latifolia (Mountain Laurel)

I furnish in this Broad-leaved Evergreen only high class stock dug with halls of earth.

	100
1 to 2 ft. selected	\$45.00
2 to 3 ft. selected	70.00
3 to 4 ft. selected	110.00
4 to 5 ft. selected	225.00

Leucothoe catesbaei (Drooping Andromeda)

A very useful shrub for planting along streams or in the foreground of Rhododendron beds.

						100
1	to	2	ft.	selected	clumps	\$40.00
2	to	3	ft.	selected	clumps	70.00
3	to	4	ft.	selected	clumps	110.00

Rhododendron carolinianum (Carolina Rhododendron)

The flowers of this Rhododendron surpass all native varieties, it being a delicate pink with no trace of the dreaded magenta shade. It stands exposed situations extremely well. My supply is almost unlimited.

	100
1 to 2 ft. clumps, with ball	\$95.00
2 to 3 ft. clumps, with ball	130.00
3 to 4 ft. clumps, with hall	275.00

Rhododendron catawbiense (Catawba Rhododendron)

I can supply extra quality stock of this popular variety. For exposed situations it has no equal, being extremely hardy and a very free bloomer.

	100
1½ to 2 ft. selected clumps	\$85.00
2 to 3 ft. selected clumps	150.00
3 to 4 ft. selected clumps	250.00

Rhododendron maximum (Great Laurel)

In this variety I furnish only high grade selected material.

	100
1½ to 2 ft. clumps	\$50.00
2 to 3 ft. clumps	75.00
3 to 4 ft. clumps	125.00
4 to 5 ft. clumps	250.00

Azalea calendulacea (Flame Azalea)

I can supply excellent quality stock at the following prices.

	100
1 to 2 ft. clumps	\$50.00
2 to 3 ft. clumps	70.00
3 to 4 ft. clumps	125.00

Acid Humus. To those who live in sections where acid humus cannot be advantageously obtained I am pleased to offer this special soil shipped direct from the bogs of New Jersey at the following prices: Bulk carload, \$6.50 per ton; less than carload lots put up in 100 lb. bags, \$15 per ton; five 100 lb. bags, \$5, all f. o. b. shipping point.

FERN AND FLOWER FARM

EDWARD GILLETT

SOUTHWICK, MASSACHUSETTS